

Acoat[®] selected Educational Series Course



ESTIMATING CONSISTENCY II

This course is designed to review and refine the Estimators' skills relative to collision repair estimating. Participants will learn how to optimize profitability per repair order while complying with insurer DRP requirements.

FRIDAY JUNE 24, 2011
8:00 AM—5:00 PM

Location:

Automotive Training Center
900 Johnsville Blvd.
Warminster, PA 18974

Continental Breakfast and lunch included



Students who successfully complete this approved training are eligible to apply for **1.75 Gold Class I-CAR** points.



AMI, the leader in management education for the automotive service industry, has approved this course as part of their master curriculum. **8 points**

This Course Will Provide:

- ◆ Techniques to write a complete estimate.
- ◆ Techniques for effective decision making (repair vs. replace, part type, P-page, and judgment time)
- ◆ Procedure for evaluating frame, suspension and mechanical damage
- ◆ Understanding of P-page items that should be included on the estimate Exercises to substantiate judgment times
- ◆ Tools necessary to write more complete estimates
- ◆ A comparison of not-included operations for the three estimating databases

Target Audience:

Estimators, Production Managers, and General Managers

Prework:

Participants will be asked to write an estimate in advance of the course. Estimates will be reviewed for thoroughness using techniques taught in the class.

"We recently sent our estimators and they raved about the 'Estimating Consistency' class. The bottom line is that when our people are properly trained, we've got the competitive edge!"
David Donovan, Partner, Libertyville Auto Body

Class size is limited.

Please register by June 10, 2011

Please Fax Registration to (732) 615-0698

Shop Name _____ Phone (_____) _____

Attendee Name _____ E-mail: _____

Address _____

City _____ State _____ Zip _____

I-Car Number _____

Questions? Call Paul Rinaldi (732) 241-0737