



Standex  
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Date: August 15, 2008

A Partnership with Benefits...the Standox Color Points Program.

The Standox Color Points program has been enhanced to provide you with more incentives and opportunities to partner with our Coloristic Center! Each time you submit a car panel to the Coloristic Center you are directly contributing to Standox's on-going campaign to remain a leader in color accuracy.

**Rewards for Your Time**

- One accepted panel = 1 Standox Color Point (worth \$10)
- Special Requested Colors = 10 Standox Color Points (worth \$100)
- An annual luncheon sponsored by Standox for the shop with the most accepted panels.

**New Panel Requirements**

In order to make sure that all accepted panels are useful to the Coloristic Center, there have been a few changes to the requirements of the panel submissions.

- Preferred panel size is 6" x 6". Any panel smaller than 3" x 5" or larger than 12" x 12" may be rejected.
  - Panel specifications
    - MY 2004 or newer
    - Metallic, Pearl, & Xirallic colors only (no solid colors)
    - No bumper parts (Unless it represents a separate bumper color)
  - The following information must be on the back of the panel:
    - VIN/Make/Model/Code/YOP
    - Rep's Name/Shop's Name
- Hint: The required vehicle information above can be printed from Univers.
- Panel shipments must weigh 30lbs or less. Shipments weighing over 30lbs will be rejected (for safety reasons).

**Send all panel shipments to:**

DUPONT PERFORMANCE COATINGS  
ATTENTION: ANTHONY CRESCIENZI – COLOR LAB  
7961 WINCHESTER ROAD  
FRONT ROYAL, VA 22630

**Go Paperless with Virtual Vouchers**

Standex would like to offer you the opportunity to participate in the new Virtual Voucher option\*. As an alternative to sending you paper vouchers, you will be provided with a monthly Standox Color Point statement (via email), which can be used to purchase products and promotional items. To sign up for this option, please contact Kimika Moore at (800) 551-9296 ext. 3439.

\*Participation in the Virtual Voucher option is completely voluntary.

**On Your Mark! Get Set! Go!!!**

The enhancements of this new program will take effect on August 15, 2008. If you have any additional questions, please contact your local Standox Representative or Standox Color Services at (800) 551-9296.

We look forward to our new partnership!

Standex

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